[Gaurav.g.kamath@gmail.com](mailto:Gaurav.g.kamath@gmail.com)

[accounts@hotelvrishali.com](mailto:accounts@hotelvrishali.com)

Dear Mr. Gaurav Kamath,

Hope this finds you well.

I am co-founder of Truevibez Pvt. Ltd, along with Mr. Rajesh Karandikar, who recently spoke to you about our upcoming hospitality service platform, WAIU.

WAIU is our umbrella program that aims to provide services to F&B industry which includes both B2B & B2C features.

We are going to launch Dine Now, Pay Later platform for F&B industry across India and planning to pilot it in Kolhapur this month.

We have completed development of our platform and are looking to carry out a Proof Of Concept (POC) exercise at selective restaurants in Kolhapur. We will be honoured to have your participation for the POC as well, and if you agree, we will set Vrishali Restaurant up as one of the first restaurants on WAIU app.

To help us complete the restaurant onboarding of the app, we would need certain information on the services offered by the restaurant, as listed in attached excel document.

Great if you could pass it to your team to fill in the appropriate details and send back to us, after which we will complete the integration and activate the restaurant.

Please note that there will be no financial implications associated with the POC exercise & we will also share the app information with you after setup is complete.

Do let us know if you may need any more information or have queries and we will be more than happy to assist.

Many thanks,

ALOK SAMBUDDHA

Director – Truevibez Private Limited

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